

# Sustainable Materials in Fast Moving Consumer Goods Formulations

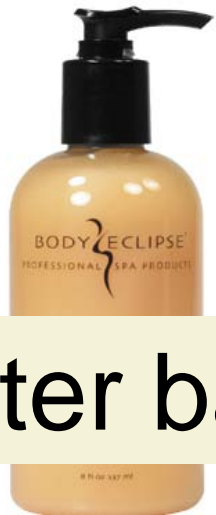
Janet L. Scott

Black and Green? Birmingham 14 April 2010



# Context

- Personal care products

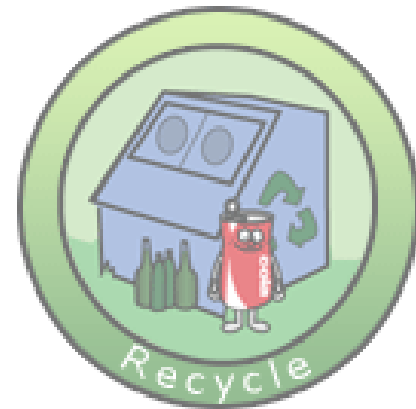
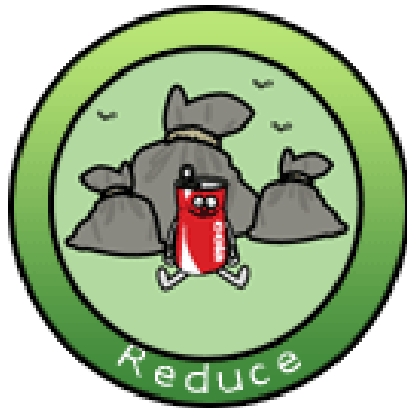


Water based formulations



# Context

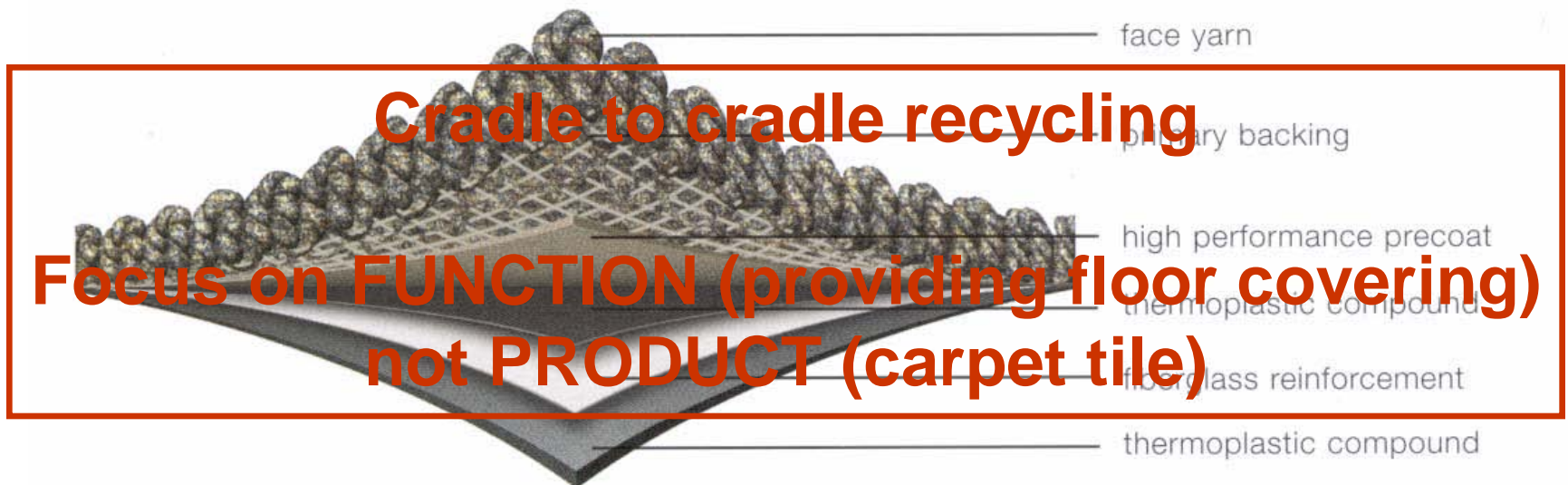
- Reduce, reuse, recycle?



# Function vs. product

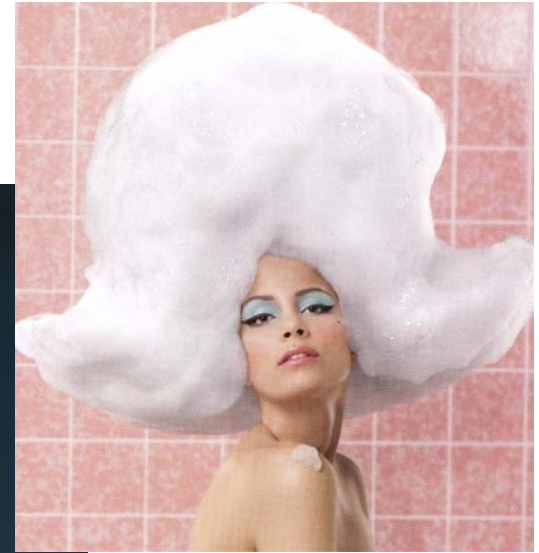
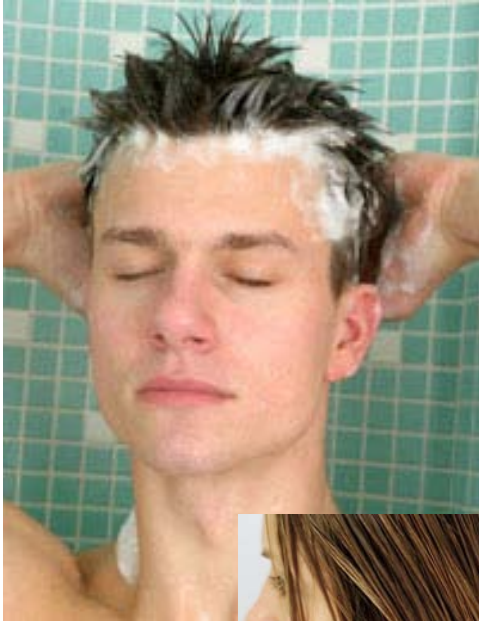
## Ecoworx carpet tiles

“100% recyclable. Completely PVC-free. EcoWorx offers three high-performance cradle to cradle backings to meet your every need. Each is backed with a lifetime commercial warranty and an **environmental guarantee** for reclamation and recycling.”



<http://www.shawcontractgroup.com/Html/EnvironmentalEcoworx>

# Function



cleaning



# Viscosity / Rheology

- Suspension
- Flow
- Dispensing
- Usability
- Feel



# Structuring water

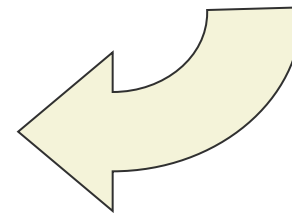


# Surfactants and structuring

Abundant, cheap material  
From renewable resources  
100 % non-petrochemical  
Not food competitive  
Clean derivatisation  
Biodegradable  
Functional  
Gentle



structuring  
foaming  
cleaning

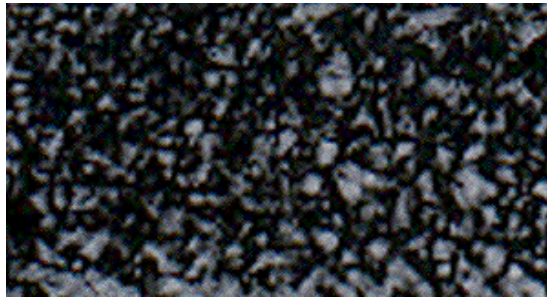


**Environmental & commercial sustainability**

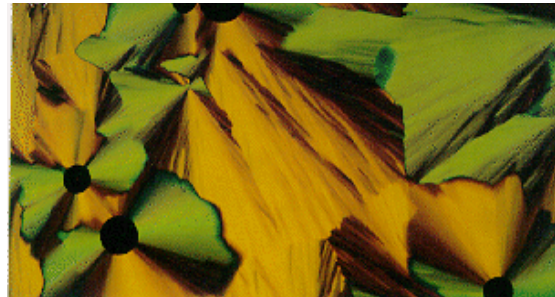


# Thickening strategies

- Natural polymers  
e.g. gums, starch, carrageenans
- Synthetic polymers  
e.g. PEGs, acrylate co-polymers
- Surfactant mesophases



hexagonal



lamellar



# Retain function / reduce resource use

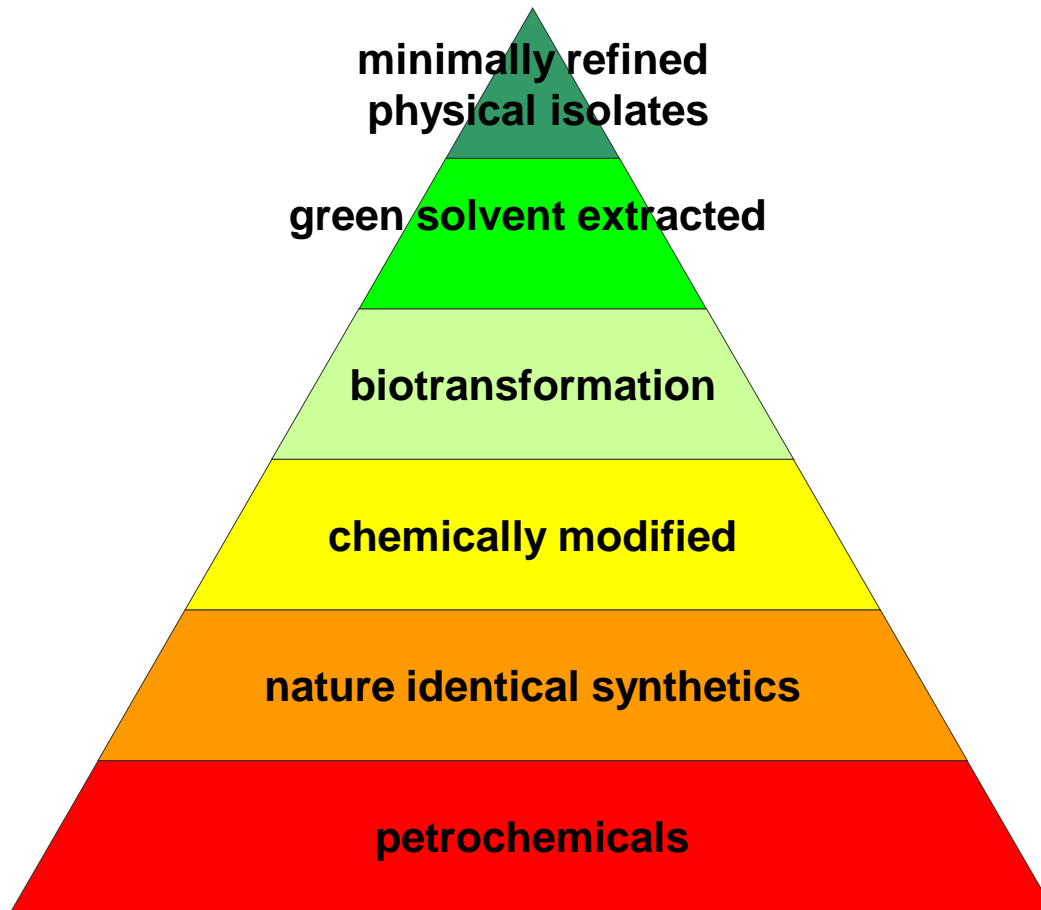


Opportunity to save resources;  
Cost saving to pay for new ingredient;  
Other opportunities?

# The growing “natural” market



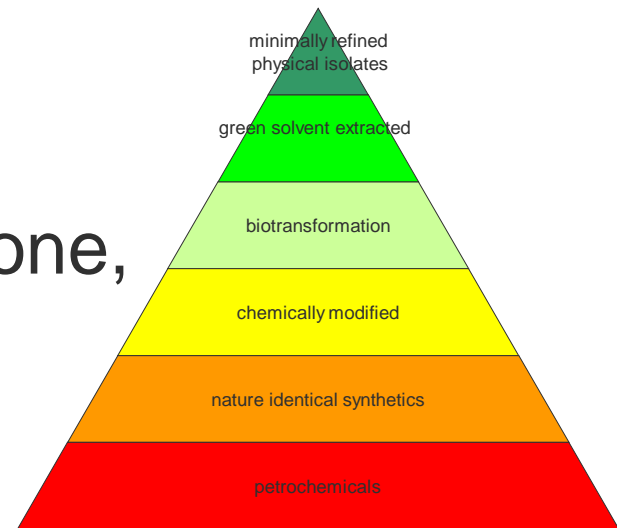
# Changing context; shift to bio-source



# Question for the formulator

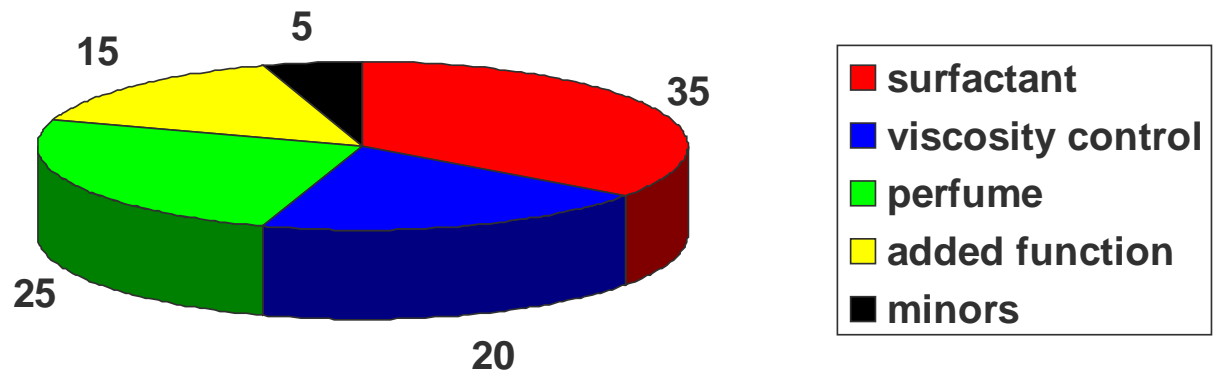
- “natural”, “nature derived”, “renewable” etc. do not equate with “less impact on environment”
- Need to consider scale, energy intensity, competing land requirements etc.
- Do we get the best result by taking existing approaches and substituting individual components?

If you do what you've always done, you'll get what you always got.



# Formulation vs. Components

- Substituting individual components is difficult; they have been optimised w.r.t. cost and function
- Function is not as neatly compartmentalised as the diagram suggests; “formulator’s art”!
- Need to look at cost and function of formulation, not individual components
- Environmental performance / sustainability is also a function of formulation





# Cellulose – an abundant biopolymer

**700 000 000 000 t = total volume**

**40 000 000 000 t = renewed annually**

**100 000 000 t = feedstock usage p.a.**

**4 000 000 t = dissolving pulp for  
high \$ applications**

# Cellulose

- Abundant
- Not food competitive
- “Waste” sources
- Renewable
- Non-petrochemical



# Background

## Sustainability Research in the Development of Fast Moving Consumer Goods (SUSRES)

MARIE CURIE ACTIONS

Marie Curie Host Fellowships, Transfer of Knowledge (ToK)

Development Host Scheme

MTKD-CT-2005-029644



## Functional, Renewable & Sustainable Hybrid (FR&SH) materials

TSB “Sustainable Materials” collaborative R&D project



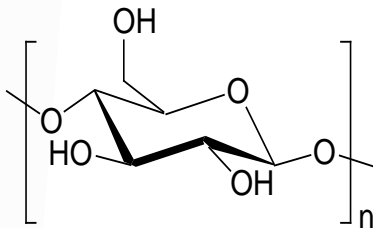
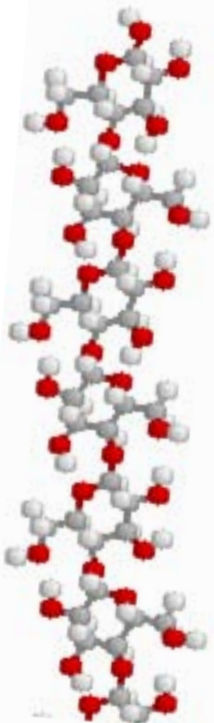
CRODA



# A cellulose based structurant?

Underivatised cellulose

Abundant  
Renewable  
Biodegradable  
Insoluble

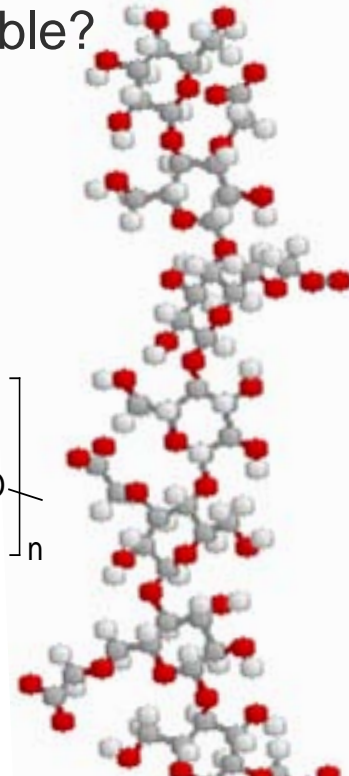
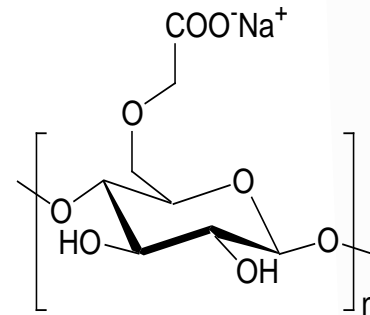


??

A material that retains some of the cellulose structure, but is malleable;  
Retain H-bonding, but rendered "soluble";  
Minimal processing;  
Minimal chemical transformation.

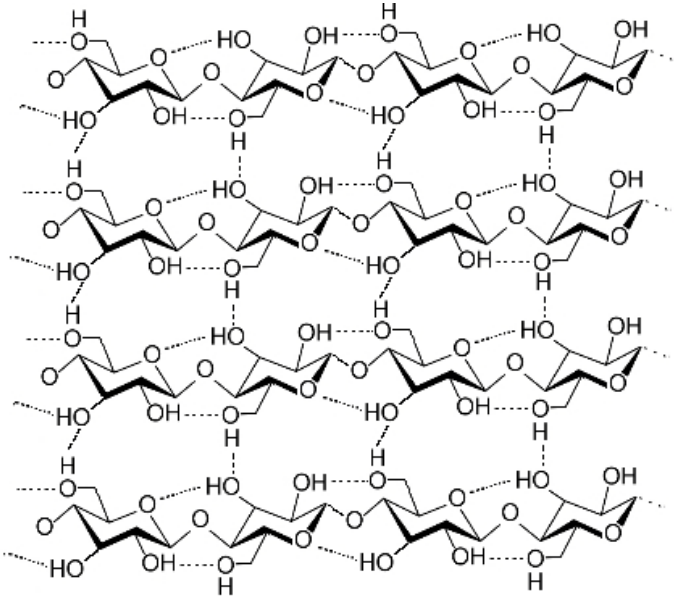
Cellulose derivatives

Renewable  
Dirty chemistry  
Biodegradable?  
Soluble



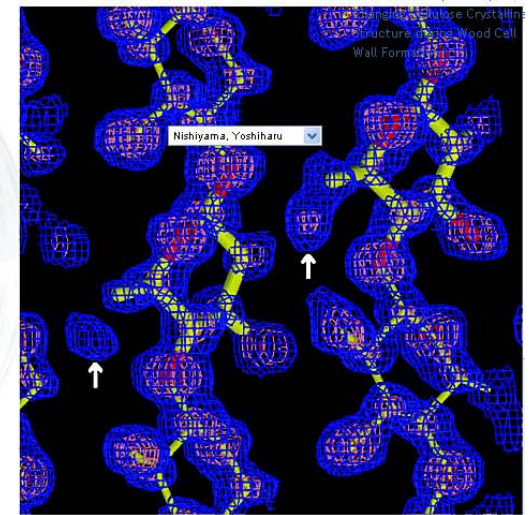
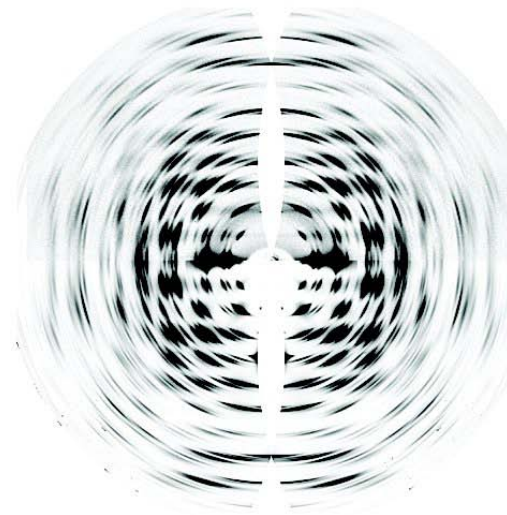


# Cellulose is insoluble



Tends to form hydrogen bonds

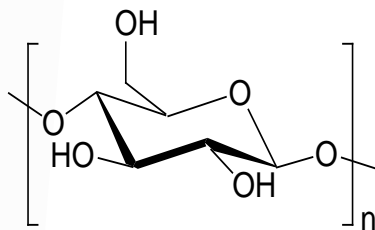
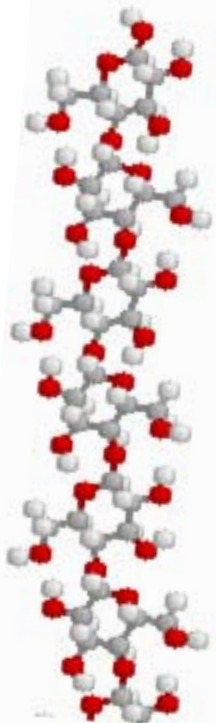
May have crystalline regions



# Dispersed fibrils of oxidised cellulose

Underivatised  
cellulose

Abundant  
Renewable  
Biodegradable  
Insoluble

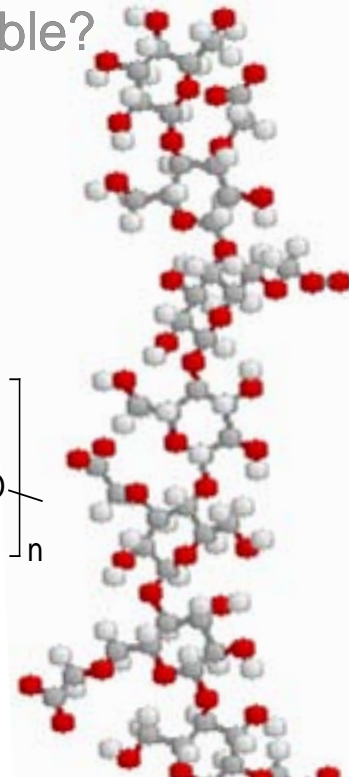
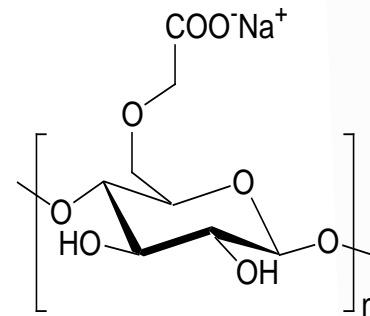


Dispersed  
oxidised  
cellulose

Renewable  
Clean chemistry  
Biodegradable  
Dispersible

Cellulose  
derivatives

Renewable  
Dirty chemistry  
Biodegradable?  
Soluble





# Precedent

- Fully C(6) oxidised cellulose = glucuronic acid; soluble but tends to be unstable
- Partially C(6) oxidised, dispersed cellulose<sup>1</sup>



**Stable, viscous, slightly turbid dispersion - shear thinning.<sup>1</sup>**

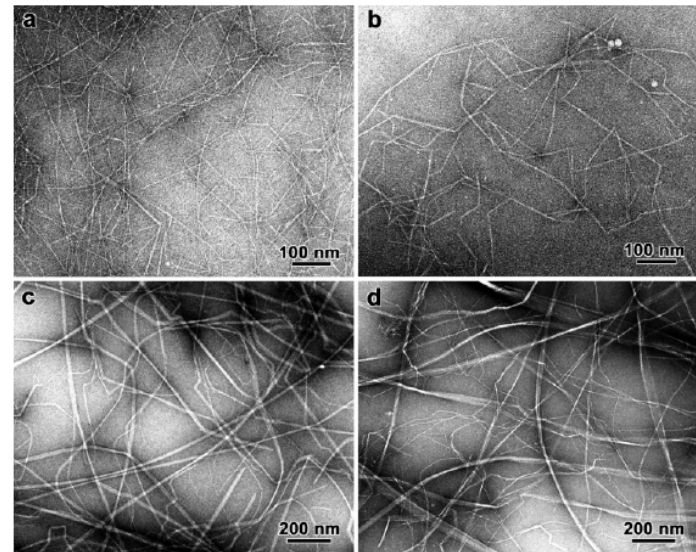


Figure 4. Transmission electron micrographs of cellulose microfibrils disintegrated after TEMPO-mediated oxidation of never-dried samples: (a) bleached sulfite wood pulp, (b) cotton, (c) tunicin, and (d) bacterial cellulose. The preparations were negatively stained with uranyl acetate.

# C6 Oxidised cellulose; a KNOWN product

- Hemostat
- Degraded/absorbed
- Bacteriostatic
- Long shelf life
- Used >100M times

**SURGICEL**  
**NU-KNIT\***  
Absorbable Hemostat

*Excellent **strength**  
and **coverage**  
for heavier bleeding.*



**The Choice**  
of surgeons for nearly half a century

SURGICEL Absorbable Hemostats have been trusted for more than **45 years** to stop surgical bleeding—with safe, proven convenience. <sup>1,2</sup>

**SURGICEL®**  
**FIBRILLAR™**  
ABSORBABLE HEMOSTAT

learn more about  
versatility >

**SURGICEL®**  
**ORIGINAL**  
ABSORBABLE HEMOSTAT

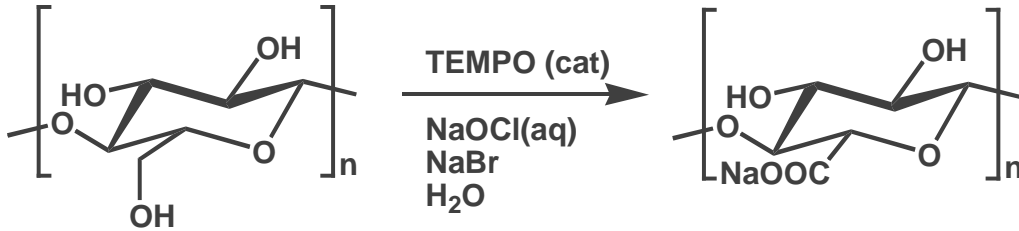
learn more about  
flexibility >

**SURGICEL®**  
**NU-KNIT®**  
ABSORBABLE HEMOSTAT

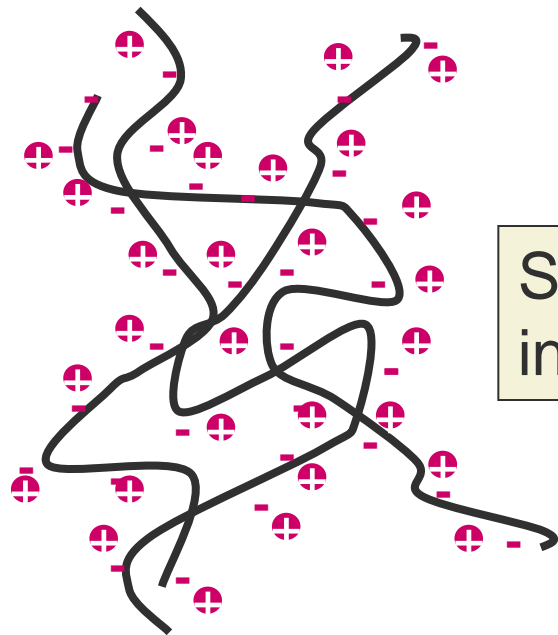
learn more about  
strength >



# Clean processing



“lightly” oxidised cellulose fibrils, dispersed by sonication, yield thick translucent solutions at low wght %



Surfactant interactions?

**Thixotropic gels**

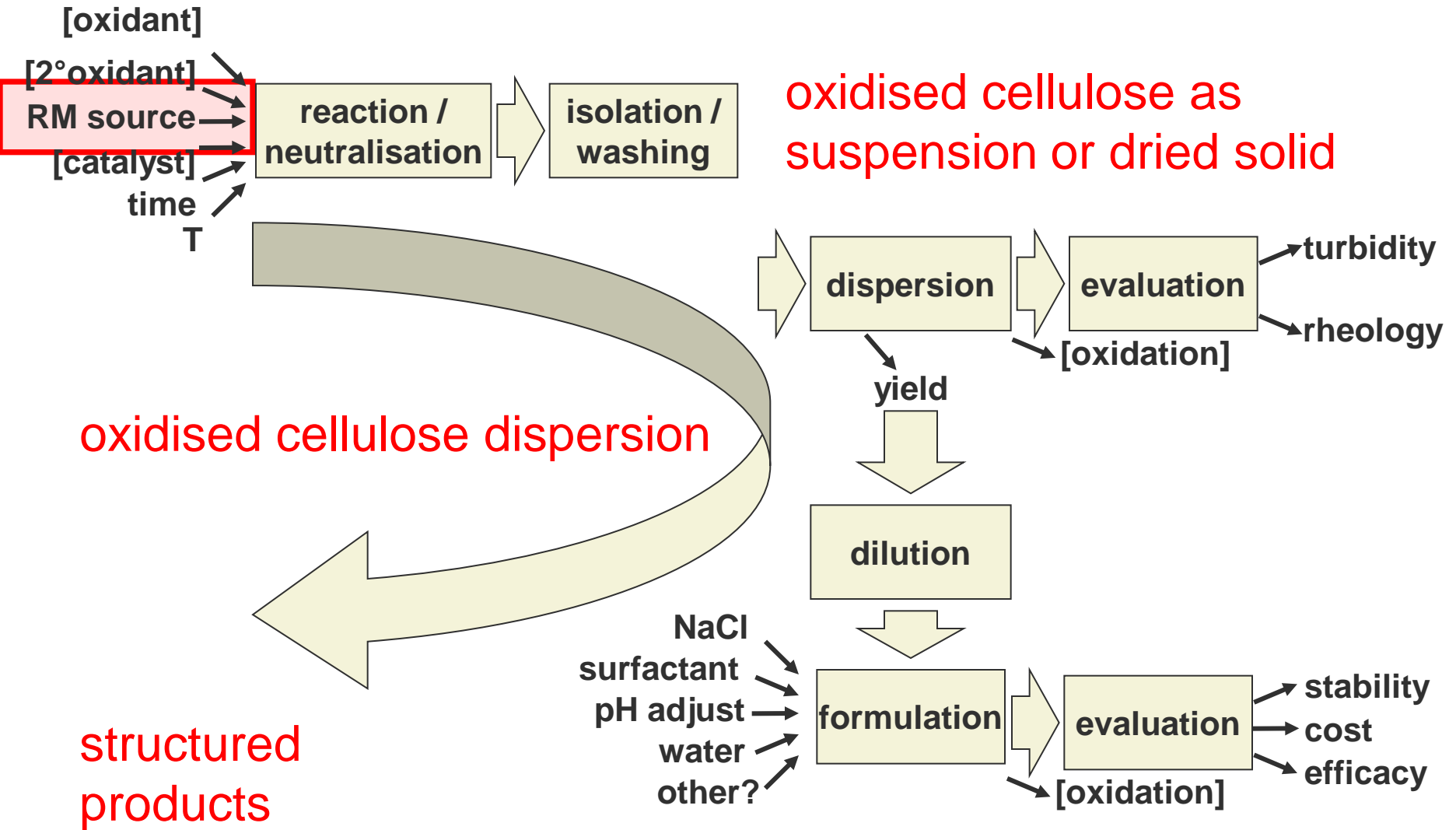
Not dissolved, but well-dispersed fibrils with surface charge; bacterial cellulose X SCMC hybrid

# Sample personal care formulations

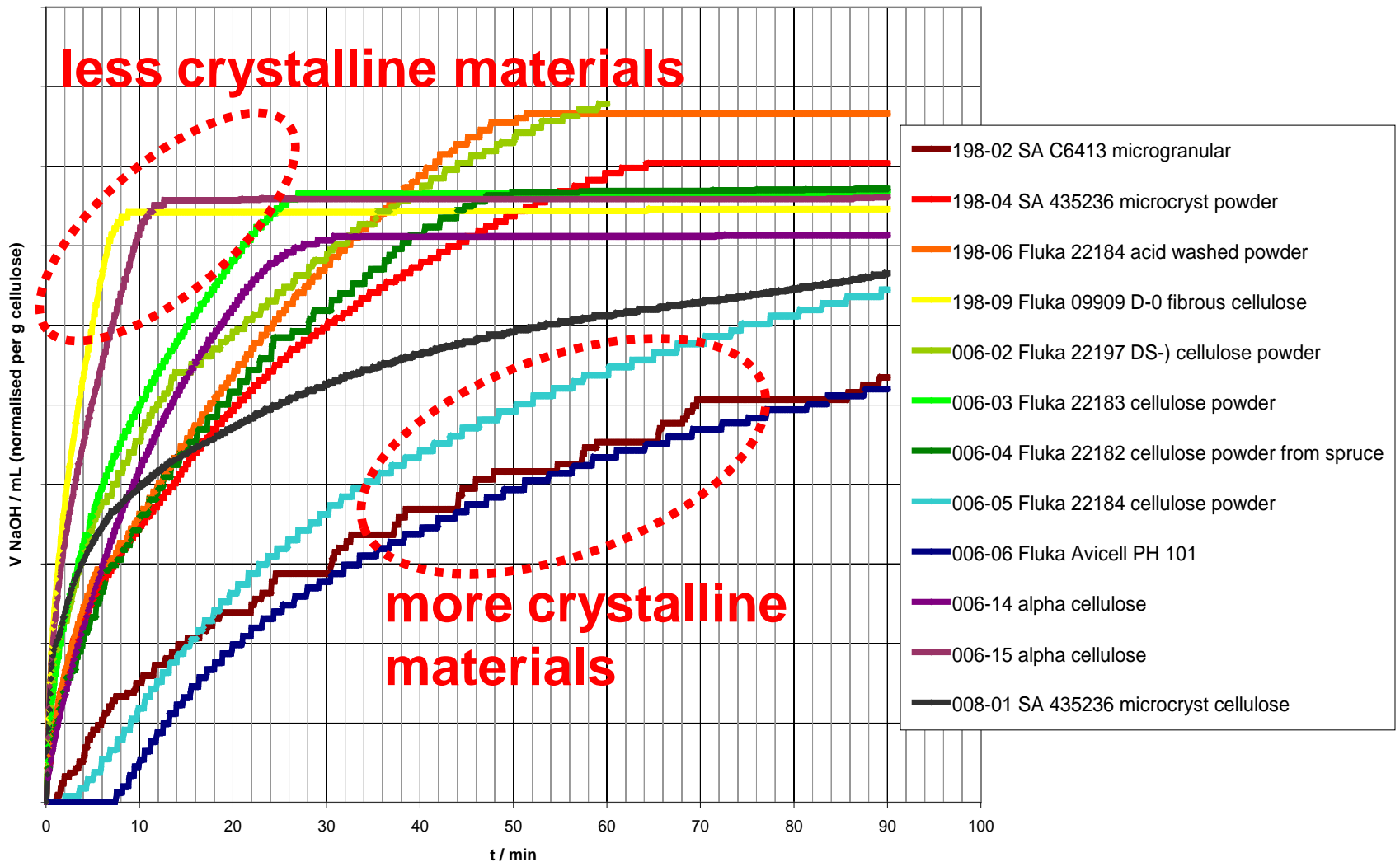
- ~5 % surfactant, ~1 % oxidised cellulose dispersion in water
- Shear thinning, stable gel
- Smooth texture, pleasant feel
- Readily dispersed in water



# Processes



# Comparison of cellulose sources



Corrected for LOD of cellulose; normalised; const ratio cellulose:catalyst:oxidant

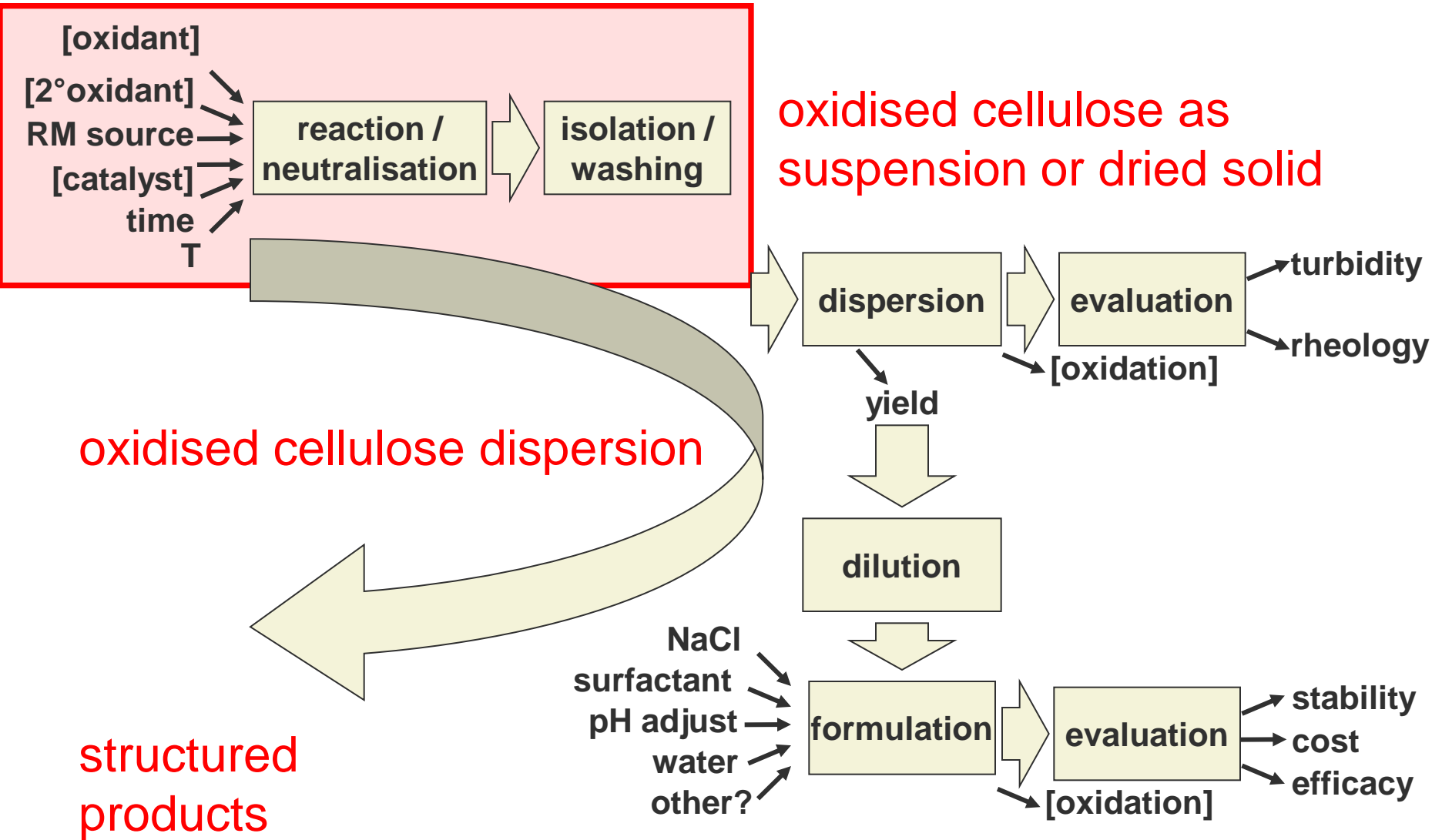


# Raw materials

- Least processed provides most rapid oxidation
- Contains greatest  $\alpha$ -cellulose content and smallest crystalline fraction
- A bleaching process!



# Processes

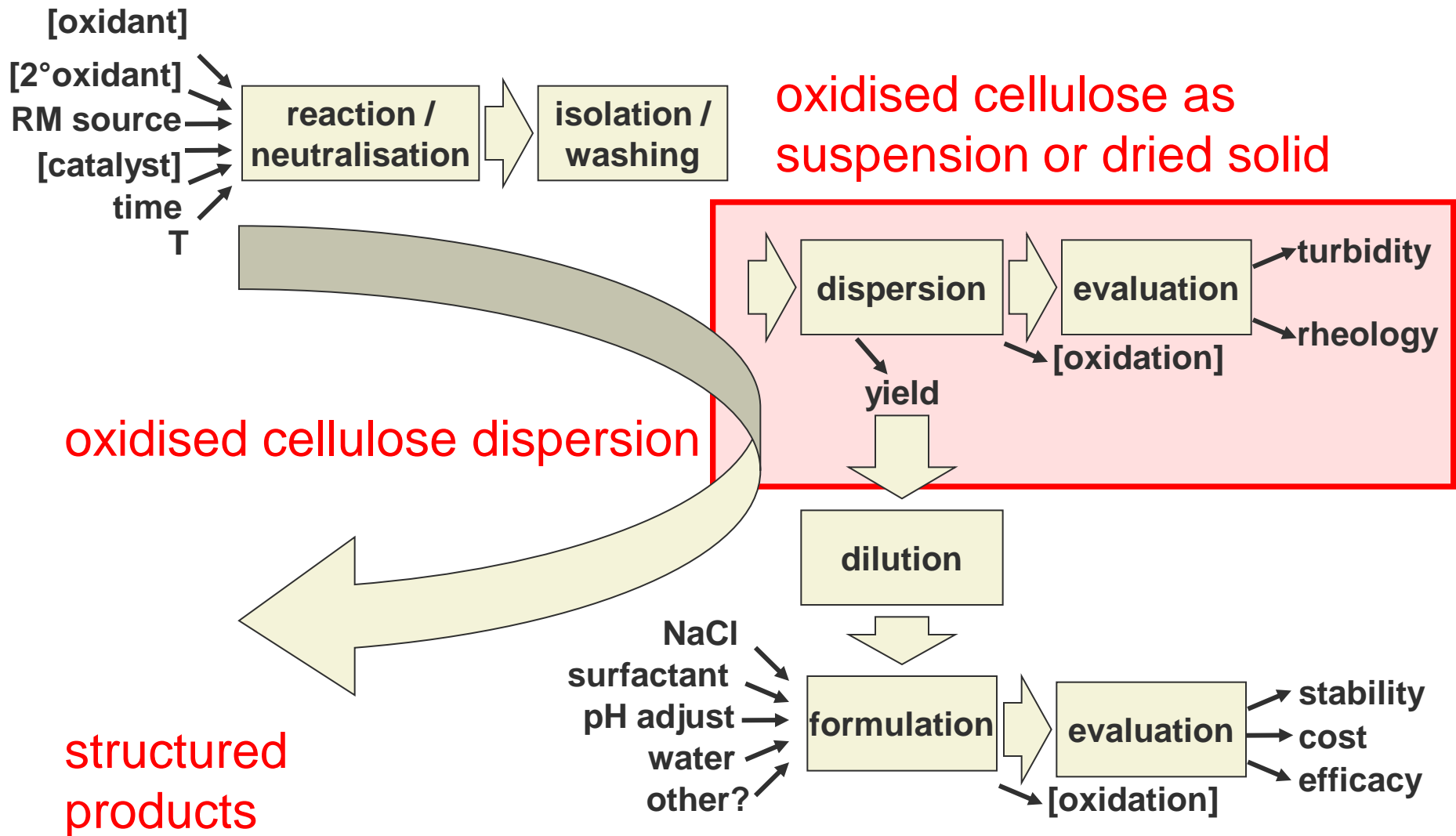


# Mapping reaction requirements

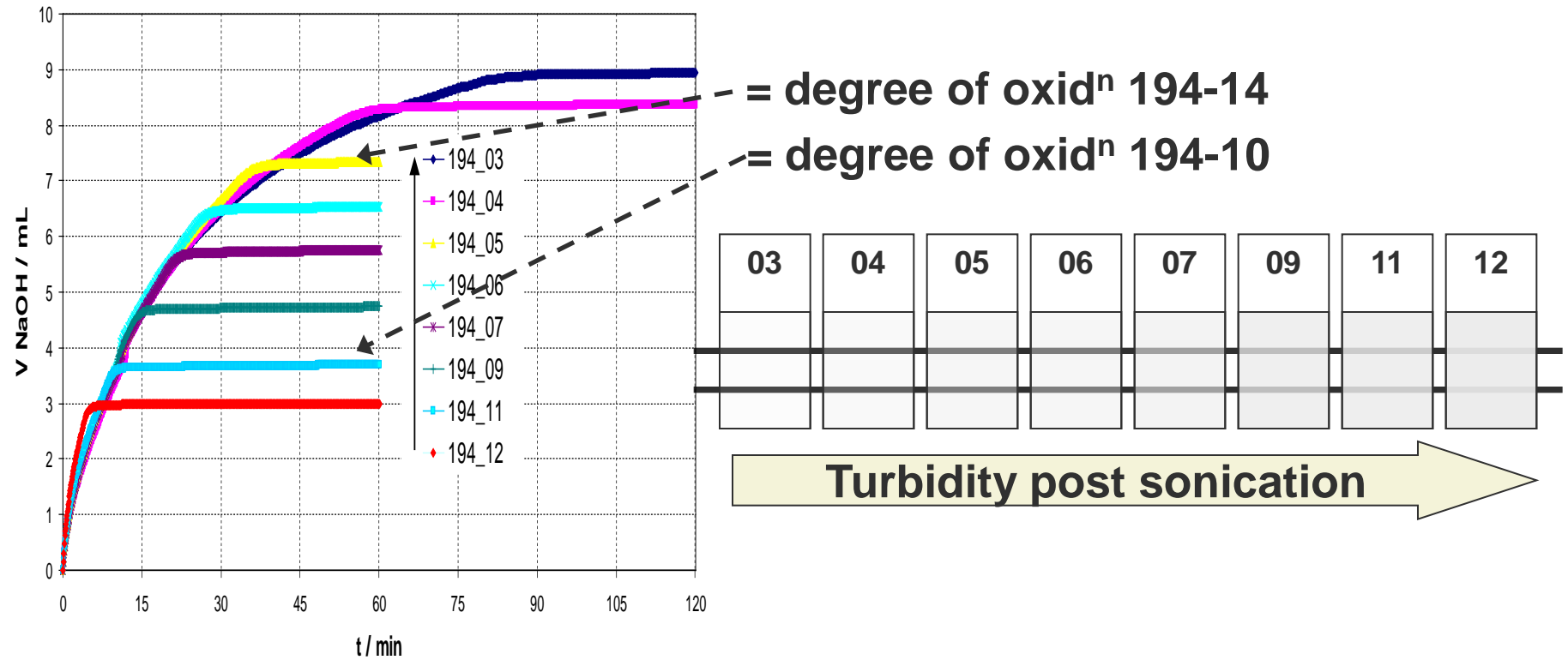
- Titrino modified as multi-reaction station; pH control and tracking
- Variation of reagent, catalyst concentrations, T, etc.
- Direct comparison of reaction rate & extent
- Degree of oxidation
- Record pH / neutralisation quantities in reports



# Processes

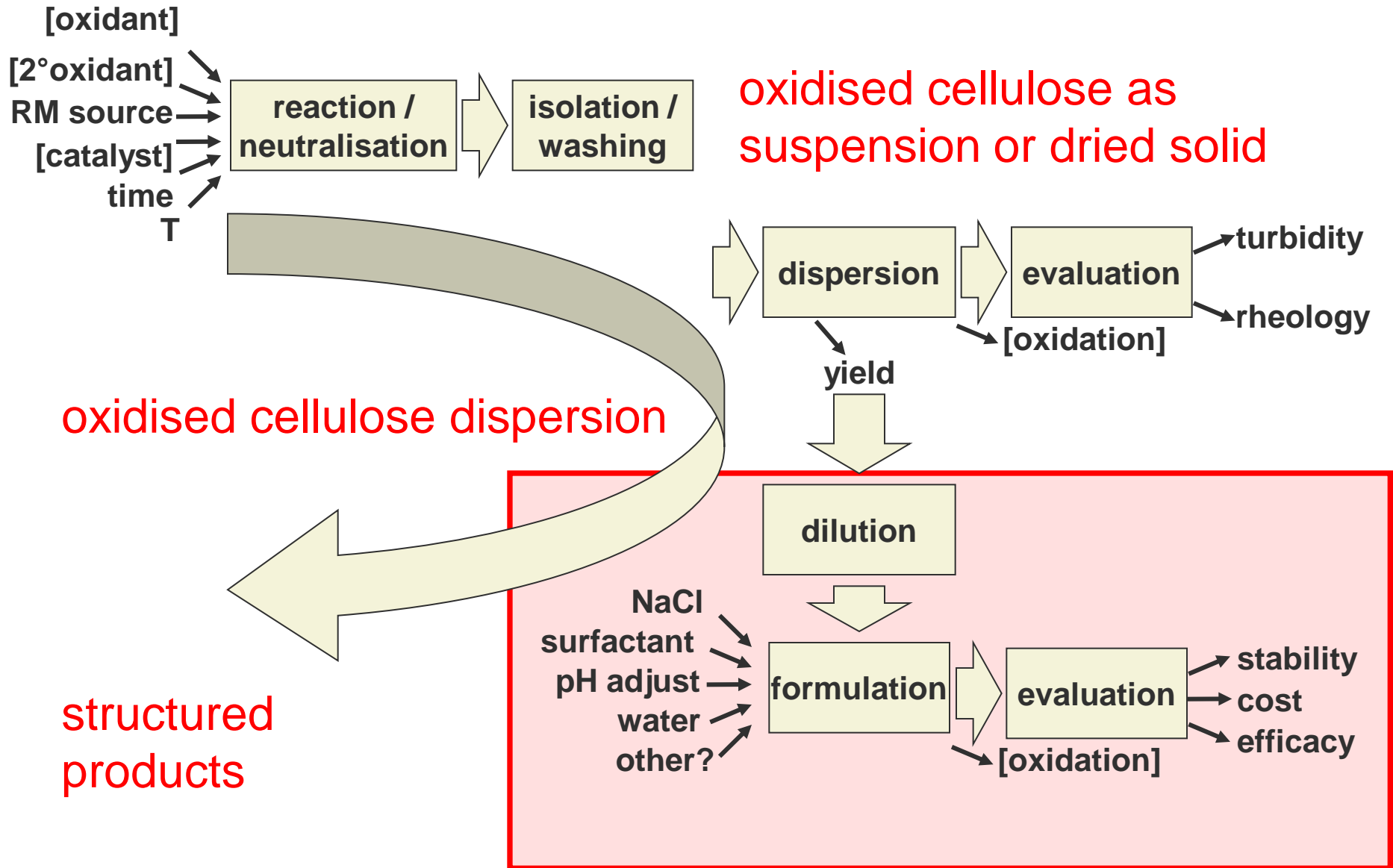


# Extent of oxidation



- 194-14 approx twice as oxidised as 194-10
- 194-14 quite turbid post sonication – sonicate for extra 10 min @ 30 % power to clear
- Add solid salts and dissolve

# Processes

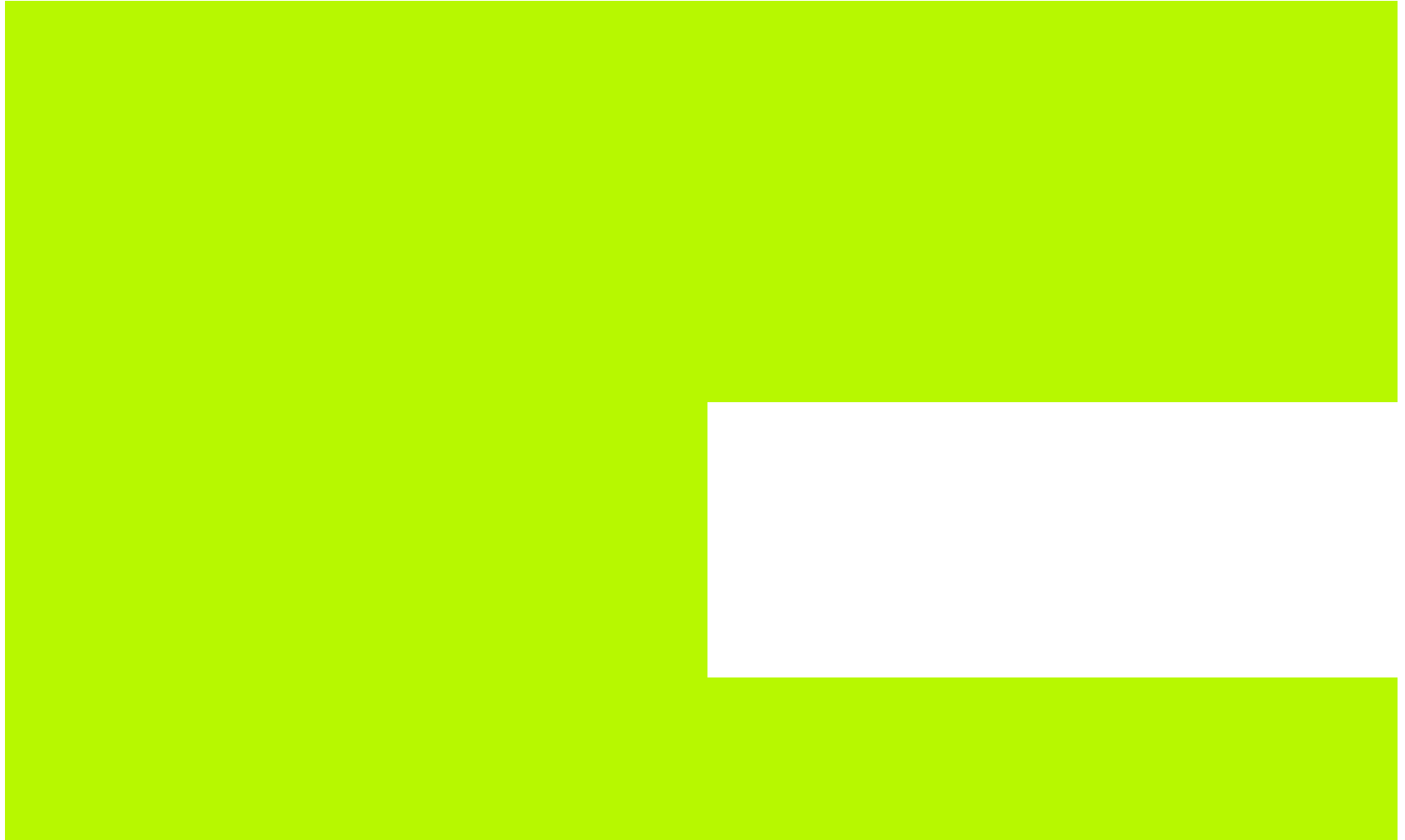




# Formulation considerations

- Surfactant type / charge?
- Effect of pH?
- Other formulation ingredients?
- Salt concentration?
- Other ions/salts?  
E.g.  $\text{Ca}^{2+}$  cross-linked gels from polyglucuronic acid (soluble oxidised cellulose) are known

# surfactants



anionic

zwitterionic

nonionic

Dispersed, oxidised cellulose; SLES 1EO (as used in shampoo formulations); NaCl; pH adjusted to 6 (w HCl<sub>(aq)</sub>)

no surfactant (control)	1	2	3	4	5	6	7	8	9	10	11	12				
	0.5	1.0	1.5	0.5	1.0	1.5	0.5	1.0	1.5	0.5	1.0	1.5				
	0.0	0.0	0.0	0.2	0.2	0.2	1.0	1.0	1.0	2.0	2.0	2.0				
	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
	Free flowing - water-like	Free flowing - water-like	Free flowing	Free flowing some solid? (little)	Free flowing some solid? (little)	Free flowing - some thickening	Free flowing - some thickening	Free flowing - some thickening	Single mass medium/soft gel	Firm mass of gel - shows syneresis	Single mass - soft gel (some liquid?)	Single mass medium gel	Gelled mass of particles			
				<b>13</b>	<b>14</b>	<b>15</b>	<b>16</b>	<b>17</b>	<b>18</b>	<b>19</b>	<b>20</b>	<b>21</b>				
	See 1	See 2	See 3	0.5	1.0	1.5	0.5	1.0	1.5	0.5	1.0	1.5				
				0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
				2.5	2.5	2.5	5.0	5.0	5.0	10.0	10.0	10.0				
				Free-flowing liquid	Free-flowing liquid - smbl quabt gel sep	Free-flowing liquid some thickening	Free-flowing liquid	Gelled mass - soft - flows	Gelled mass - firm - exhibits syneresis	Single mass soft gel*	Gel particles tending to form mass	Concs not accessible				
							<b>22</b>	<b>30</b> (23 rep)	<b>33</b> (24 rep)		<b>34</b> (25 rep)	<b>31</b> (26 rep)	<b>35</b> (27 rep)	<b>36</b> (28 rep)	<b>32</b> (29 rep)	<b>37</b> (30 rep)
	See 2	See 5	See 8	See 11	See 14	1.0	1.0	1.0	See 17	1.0	1.0	1.0	See 20	1.0	1.0	1.0
See 2	See 5	See 8	See 11	See 14	0.2	1.0	2.0		0.2	1.0	2.0		0.2	1.0	2.0	
					2.5	2.5	2.5		5.0	5.0	5.0		10.0	10.0	10.0	
					Single mass soft gel	tending to form mass - free flowing	Gel particles tending to form mass - free flowing	Gel particles tending to form mass - free flowing	Gel particles - tending to form mass - free flowing	Gel particles form mass - float when aerated	Gel particles - free flowing		Gel particles form mass - float when aerated	Gel particles - free flowing	Gel mass - pours slowly	

\* breaks up on shaking; † SLES 1 EO supplied as 70 % active % calculated taking this into account

Dispersed, oxidised cellulose; SLES 3EO (as used in concentrated laundry); NaCl pH adjusted to 8 (w HC1<sub>(aq)</sub>)

no surfactant (control)					<b>1</b>			<b>2</b>			<b>3</b>						
	ox cell / %	0.5	1.0	1.5	0.5	1.0	1.5	0.5	1.0	1.5	0.5	1.0	1.5				
	NaCl / %	0.0	0.0	0.0	0.2	0.2	0.2	1.0	1.0	1.0	2.0	2.0	2.0				
	Surf / %†	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
					Discarded – error in delivery V			Single mass medium/soft gel			Single mass medium gel – tends to particles						
no NaCl					<b>4</b>			<b>5</b>			<b>6</b>						
	ox cell / %	0.5	1.0	1.5	0.5	1.0	1.5	0.5	1.0	1.5	0.5	1.0	1.5				
	NaCl / %	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0				
	Surf / %†	0.0	0.0	0.0	2.5	2.5	2.5	5.0	5.0	5.0	10.0	10.0	10.0				
					Free-flowing liq – v. slightly thickened			Gel particles tend to form mass**			Gel particles tend to form firm mass**						
surf and NaCl / 1 ox cell conc						<b>7</b>	<b>8</b>	<b>9</b>		<b>10</b>	<b>11</b>	<b>12</b>		<b>13</b>	<b>14</b>	<b>15</b>	
	ox cell / %	1.0				1.0	1.0	1.0		1.0	1.0	1.0		1.0	1.0	1.0	
	NaCl / %	0.0	See 1	See 2	See 11	0.0	1.0	2.0		0.2	1.0	2.0		0.2	1.0	2.0	
	Surf / %†	0.0				2.5	2.5	2.5		5.0	5.0	5.0		10.0	10.0	10.0	
						Single mass soft gel – flows on shaking	Single mass medium/firm gel	Gel particles – free- flowing		Gel particles tending to form single mass**	Gel particles form mass but break up easily	Gel particles free- flowing but thick		Gel particles tending to form mass	Gel particles (bubbles) tending to form mass (trap air)	Gel particles tending to form mass	Concs not accessible

\* breaks up on shaking; \*\* convert to free-flowing with gel particles on shaking; ; † SLES 3 EO supplied as 70 % active - % calculated taking this into account

# Mechanism of gelation / thickening?

- NaCl OR surfactant yield gels
- Effect appears to be additive (qualitative)
- Gels known with bridging ions e.g.  $\text{Ca}^{2+}$
- Effect of chaotropes / kosmotropes?

<b>chaotropes</b>	<b>kosmotropes</b>
large, charge diffuse ions	small, charge dense ions
interfere with stabilizing intra-molecular interactions	stabilise/structure water-water interactions

- Test NaCl, NaBr, KI,  $\text{CaCl}_2$ , urea (non-ionic, chaotrope)

# Effect of added chao/kosmotropes

Oxidised cellulose (more oxidised); 1.5 % dispersion in H <sub>2</sub> O					
Salt/addit.	none	NaCl	NaBr	KI	CaCl <sub>2</sub>
Mass %	-	1.1	2.1	3.5	1.5
Mol %	-	0.020	0.020	0.021	0.013
	Free-flowing	Slightly thickened	Slightly thickened	Slightly thickened	Ppt gel particles




Oxidised cellulose (less oxidised); 1.6 % dispersion in H <sub>2</sub> O					
Salt/addit.	urea	NaCl	NaBr	KI	CaCl <sub>2</sub>
Mass %	0.9	0.8	1.6	2.3	0.1
Mol %	0.015	0.015	0.015	0.014	0.001
	Free-flowing	gel	gel	gel	Free-flowing

no effect -  
nonionic  
chaotrope

some Ca<sup>2+</sup>  
tolerance



# Benefits

<i>Green Chemistry</i>	Renewable resource?	Green process?*	Non-hazardous product? 
<i>Raw material</i>	Cost effective raw material?	Raw material availability? Non-petrochem?	Not food competitive?
<i>Product</i>	Formulation compatibility?	Product performance?	Customer benefit?
<i>End of life</i>	Reduced surfactant (and other) content?	Biodegradable? 	Reduced environmental burden? 

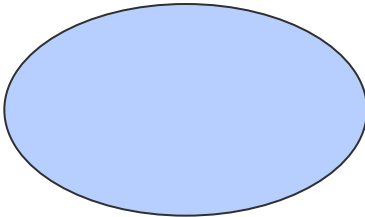
\* A.E. de Nooy, A.C. Besemer, H. van Bekkum, J.A.P.P. van Dijk, J.A.M. Smit, *Macromolecules*, 1996, **29**, 6541-6547 and numerous later publications from van Bekkum's group

# Characteristics of sample formulations

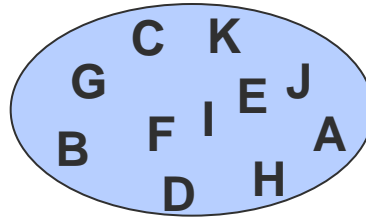
- Suspension of finely divided solids / bubbles
- Stable for many months
- Odourless
- Colourless/white
- Required:
  - Challenge testing (no bugs grown in many months)
  - closer definition of regions of thickening – HT exps with ranges of solids/surfactants/salt
  - Structurant specifications: degree of oxidation; RM source (cellulose type) etc.



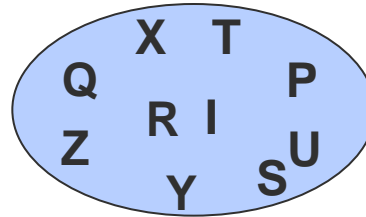
structurant 1



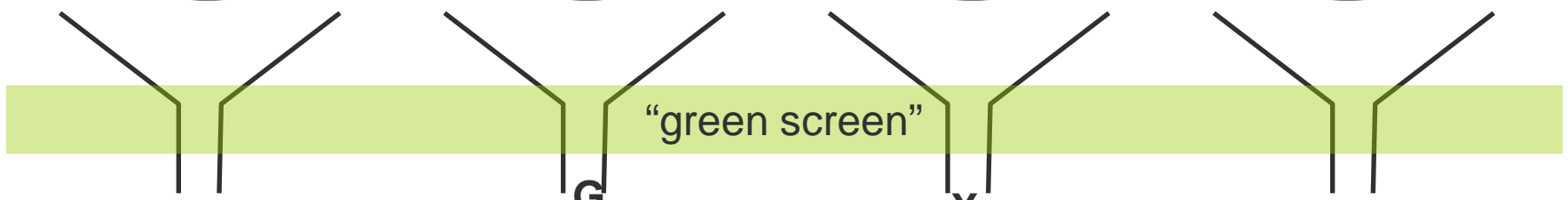
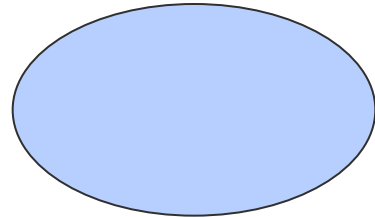
structurant 2



surfactant



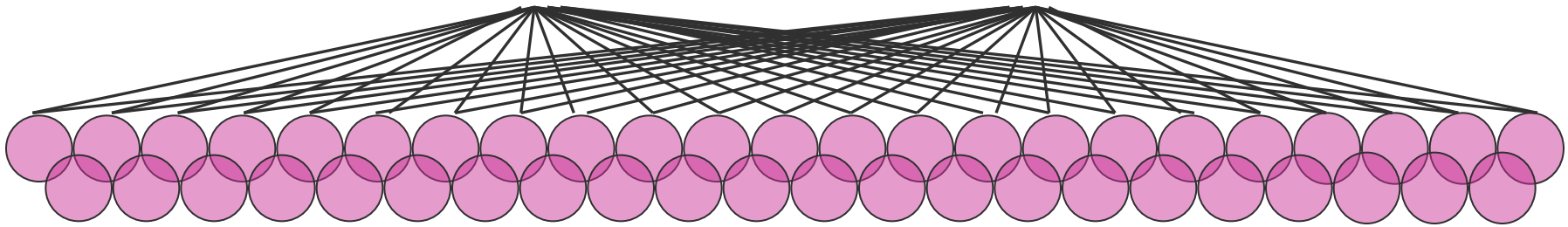
minor components



"green screen"

G  
C E<sup>B</sup>

X  
T Q



F3

F2

F1

performance

sustainability

*not decoupled*

# Sustainability metrics in reformulation

- For individual components:
  - What to measure?
  - Scarce data availability for R&D materials
  - Comparison of disparate materials from different sources & prepared by different routes



The Green Screen for Safer Chemicals defines four benchmarks on the path to safer chemicals:

- Benchmark 1:  
**Avoid—Chemical of high concern**
- Benchmark 2:  
**Use but search for safer substitutes**
- Benchmark 3:  
**Use but still opportunity for improvement**
- Benchmark 4:  
**Prefer—Safer chemical**

# Sustainability metrics in reformulation

- For individual components:

- What to measure?
- Scarce data availability for R&D materials
- Comparison of disparate materials from different sources & prepared by different routes

... but a major difficulty is that comparison of individual materials or ingredients does not work for complete reformulation with new ingredients, i.e. not one for one replacement of ingredients.



# Formulated product vs ingredients

If formulated product should be compared - how to compare formulations that contain completely different ingredients?



# Possible methodologies?

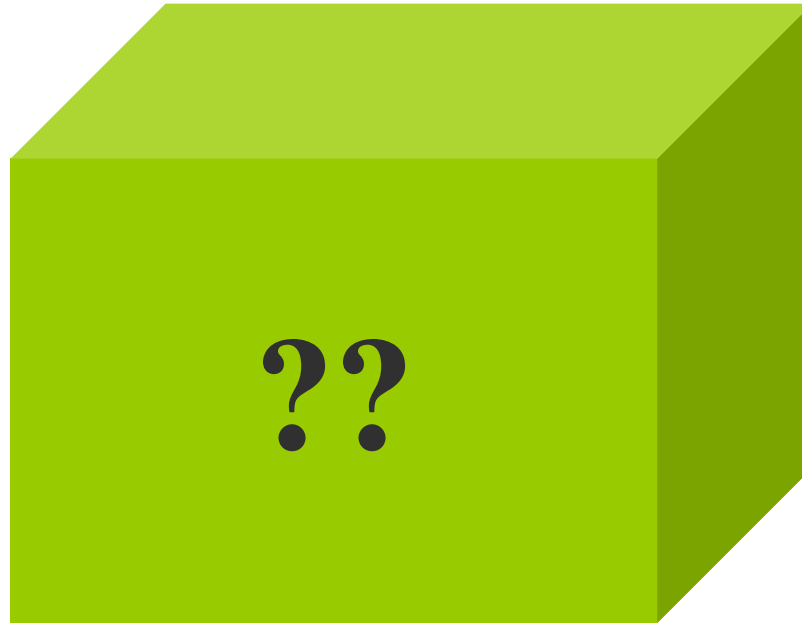
- Life Cycle Assessment (LCA):
  - Environmental aspects ONLY
  - Appropriate for final product, too detailed for early development / selection
  - “Unit of Service” concept may be useful
- Software based LCA type analyses
  - e.g. CCaLC
- Streamlined Life Cycle Assessment (SLCA)
  - Developed by Forum for the Future and Natural Step
  - A big picture approach



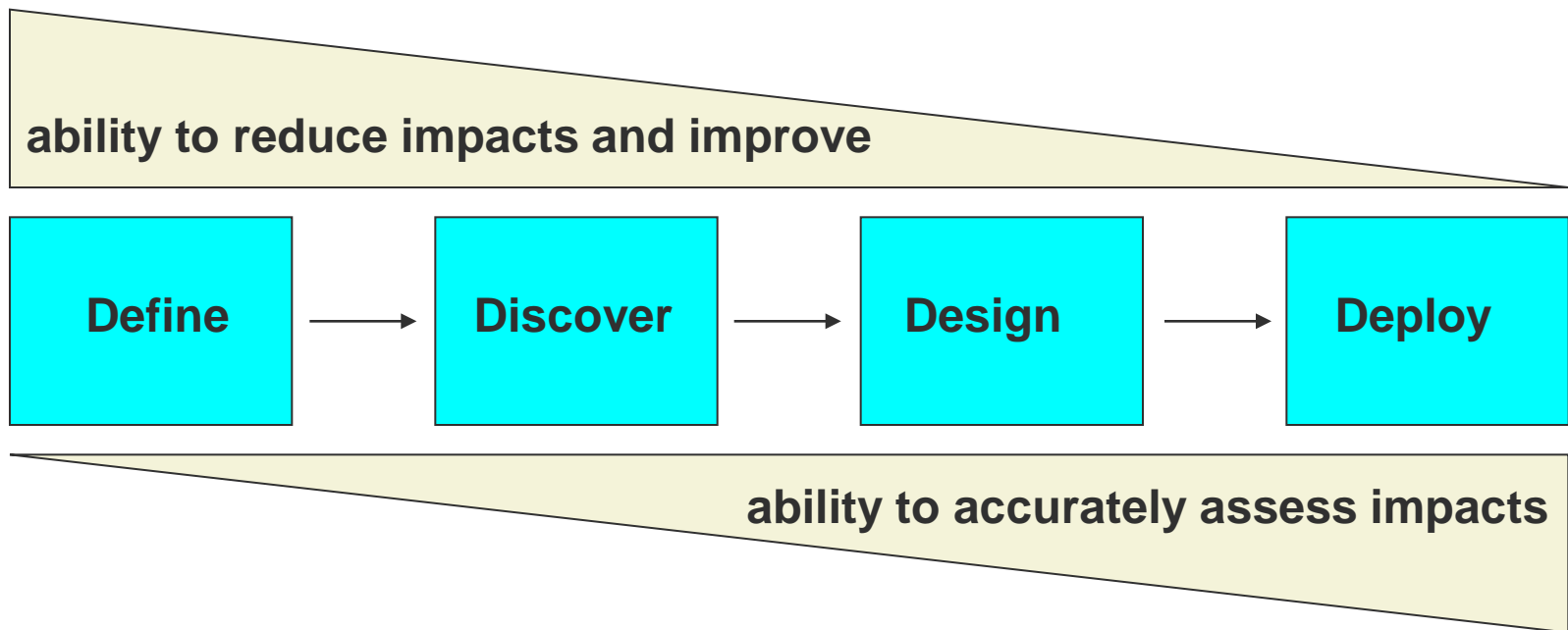
First Layer Questions		System Conditions			
		Virgin Materials from Earth's Crust	Persistant Materials	Degradation of Nature	Working Conditions
Life Cycle Stages	Raw Materials	Yellow	Yellow	Yellow	Blue
	Manufacture	Yellow	Yellow	Yellow	Green
	Packaging & Distribution	Yellow	Red	Yellow	Green
	Use	Yellow	Yellow	Yellow	Green
	End of Life	Yellow	Red	Red	Yellow

Key	Green	Yellow	Orange	Red	Blue
	Good	Quite Good	Weak	Bad	Don't Know
Answers	All positive	Mostly positive	Mostly negative	All negative	
System Condition	Met	Partly met	Mostly not met	Not met	Can't judge

Does this work for what is inside the box?



If “80-90% of environmental impacts are determined at the early design stages” ...  
(DEFRA/UK Design Council)



... need to start to use environmental impact as a differentiator in early discovery

# Cost “per unit structuring”; $f$ (function)

- The like for like comparison may be *function* based
- Bang for buck!
- Cost per unit function concept can be applied to environmental cost

No greenwash

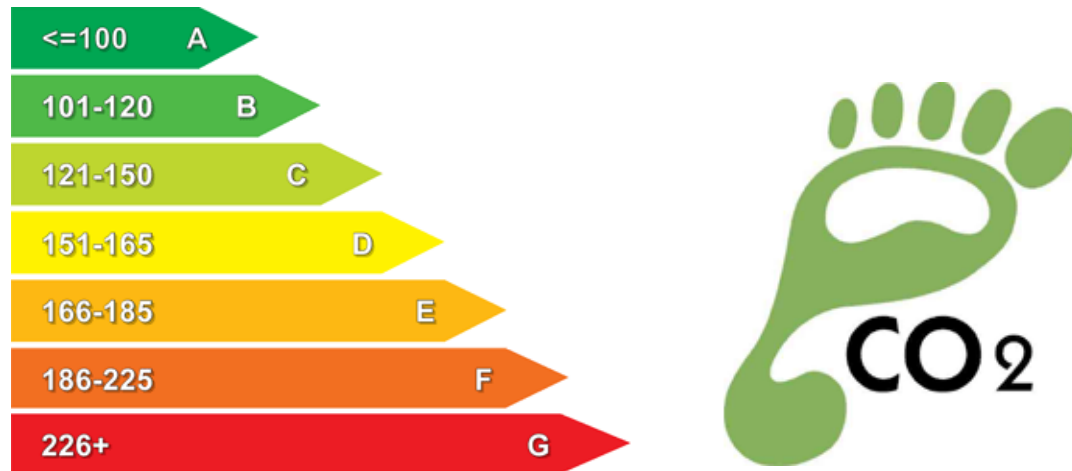


**Credibility, credibility, credibility**



# e.g. CO<sub>2</sub> produced per unit structuring

- CO<sub>2</sub> bandings / CO<sub>2</sub> footprint are becoming familiar



- Numerical
- Allows comparison of disparate structurants ... or even different structuring mechanisms
- Data is available for a range of ingredients: surfactants, structuring polymers etc.

# Summary

- Dispersed oxidised cellulose

# Wide application

- Flow characteristics are important in many products for diverse applications







- Concluding comments

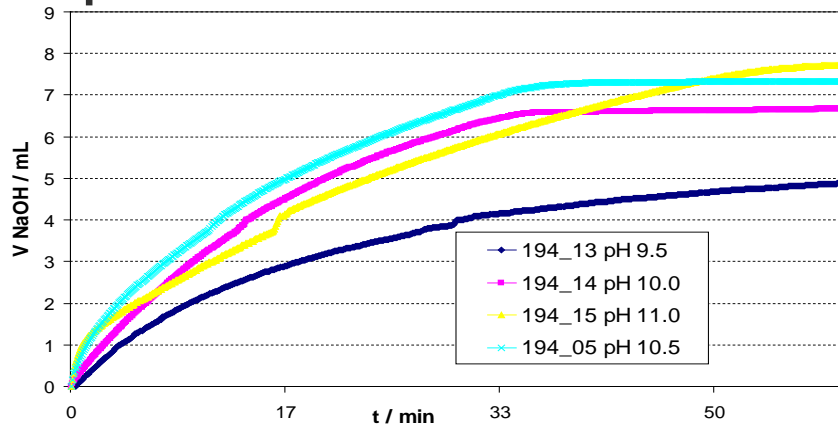
# Questions:

1. What are the specific purposes of sustainability reporting?
2. Who will the outcomes be reported to?  
(Are there different audiences?)
3. What are the boundaries?  
(Are these different for the different audiences?)
4. What functional unit will form the basis for sustainability reporting and comparison?
5. Which ingredients or classes of ingredients will be considered?
6. Who are the key suppliers and contacts?

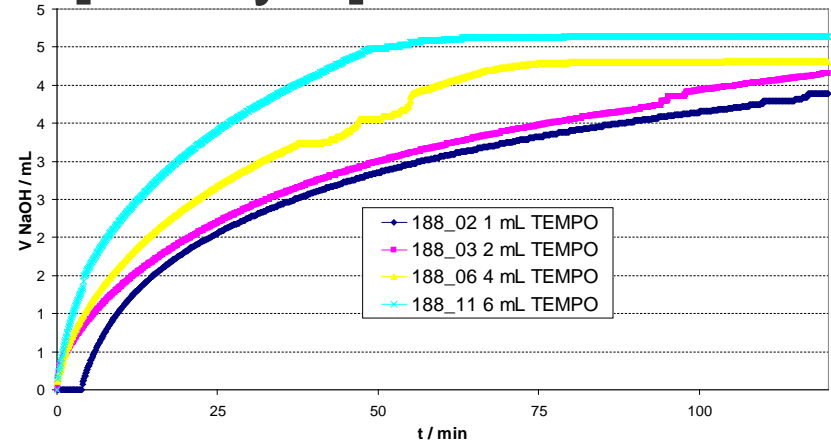


# Reaction conditions, $T = 25\text{ }^{\circ}\text{C}$

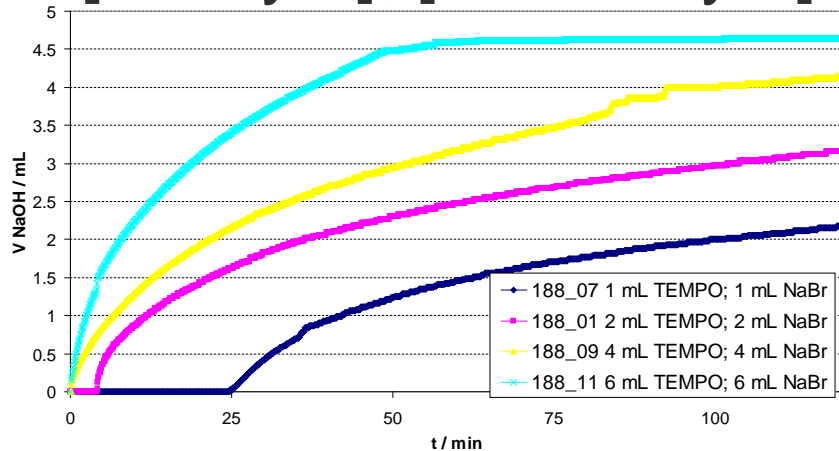
## pH



## [catalyst]



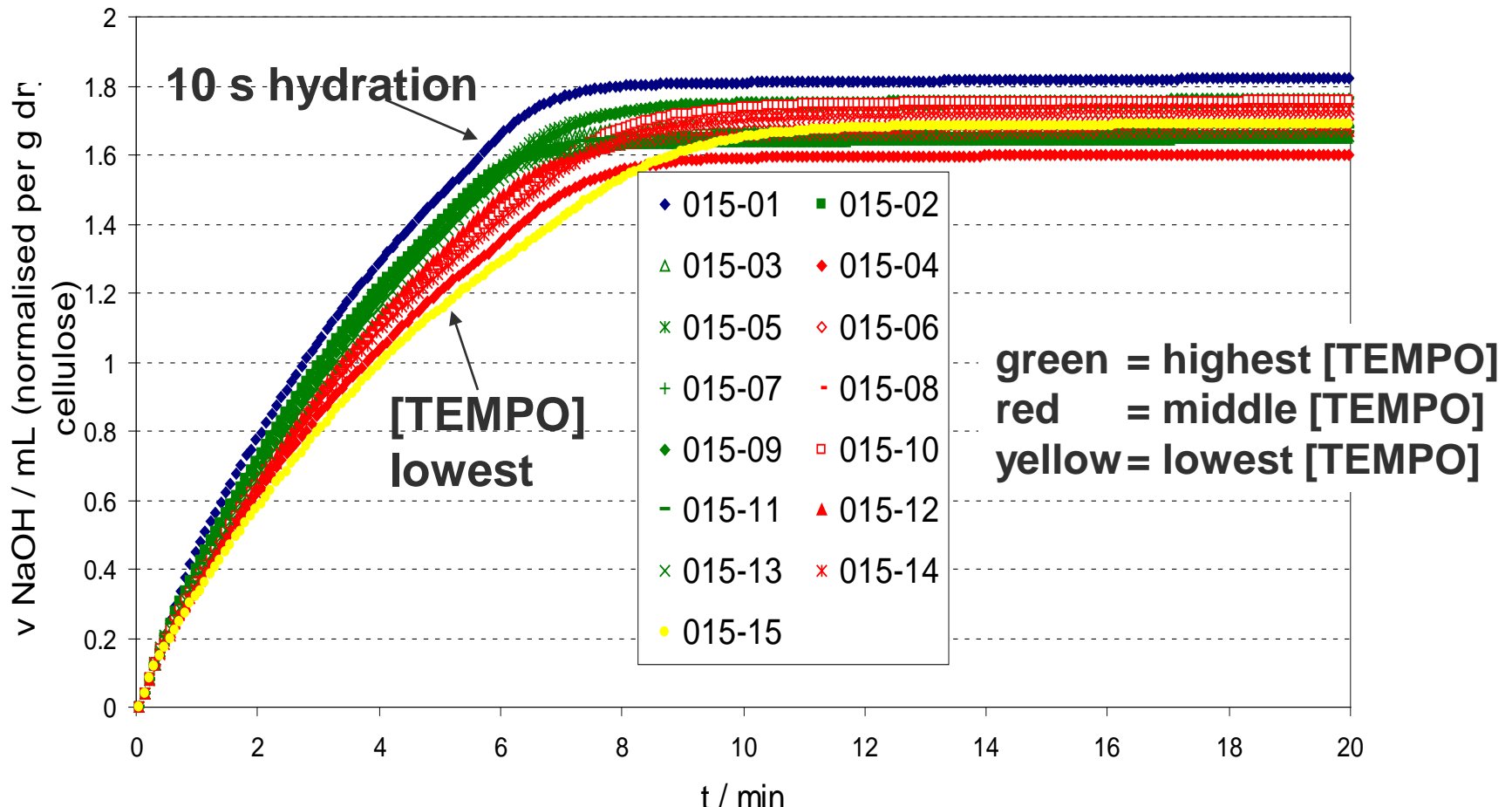
## [catalyst], [co-catalyst]



- Optimum pH = 10.5 (10-11)
- Reducing [TEMPO] & [NaBr] slows rate of conversion more significantly than [TEMPO] alone
- [TEMPO] can be minimised

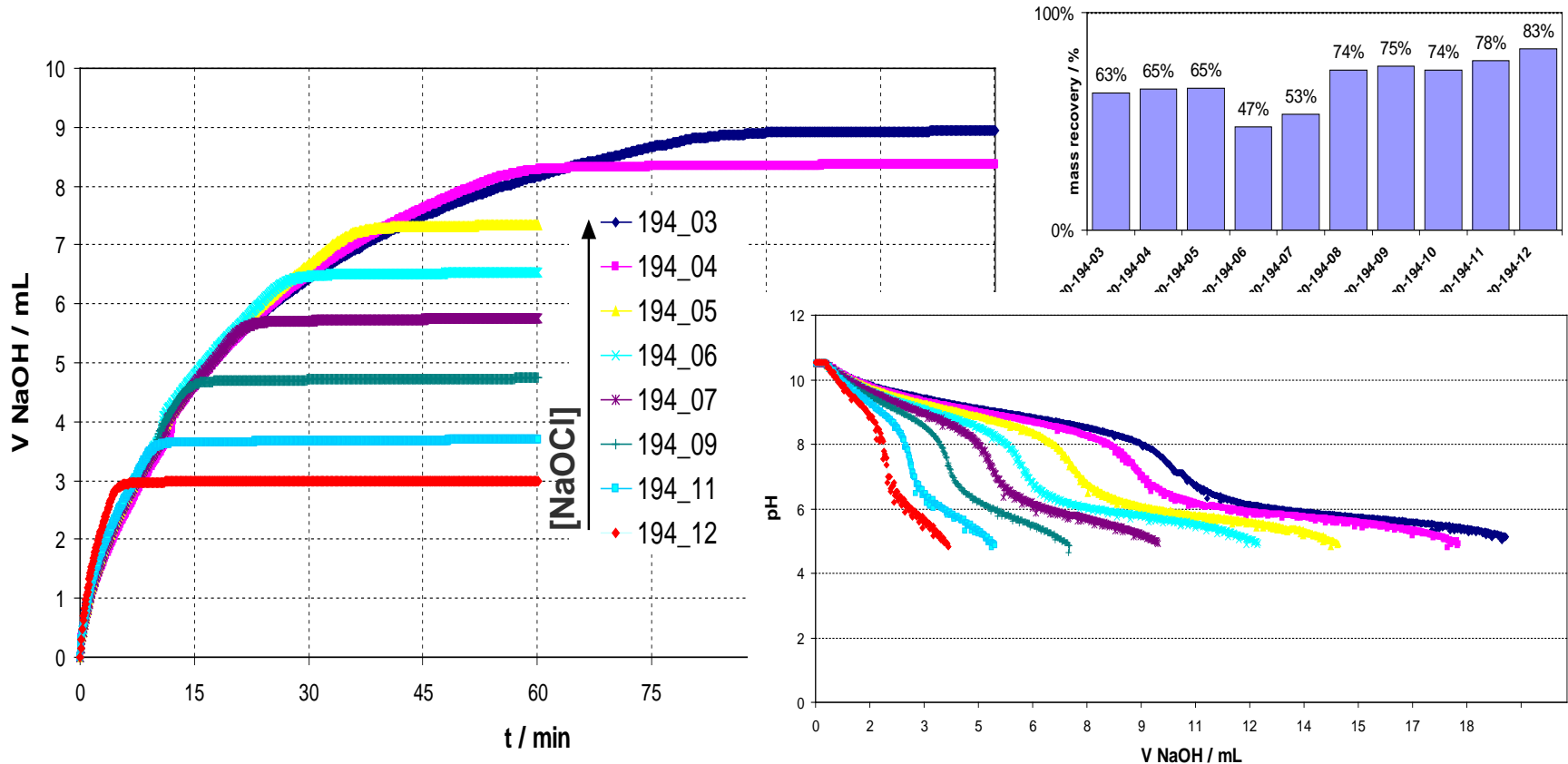
# Reproducibility

- Const [NaBr], [NaOCl], pH, T, 300 s hydration time



# Mapping degree of oxidation

- Readily followed by NaOH consumption  
(possib. sources of error include: acid groups on cellulose; other species oxidised; consumption of oxidant by degradation mechanisms not associated with substrate ox.)



Quantify turbidity of dispersions and compare in single “formulation”